



940 W. Broad St. Athens, GA 30601  
855-543-1320 fax 706-543-8231

**FSC GROUP 71, FURNITURE**

**GSA Schedule GS-27F-0054X**

Contract Period : August 15, 2011 –August 14, 2016

Contractor: Folco Inc

940 West Broad Street

Athens, Ga 30601

Phone: 855-543-1320 f 706-543-8231

Cage Code: 5VJL7 Duns # 09-407-3913

Contract Administrator: Todd Fowler

Business Size: Economically Disadvantaged Woman Owned Small Business

**CUSTOMER INFORMATION**

1A. Special Item Numbers:

71-1 Packaged Office

71-99 Introduction to New Package Room Services/Products

71-100 Healthcare Exam Room

71-101 Healthcare Waiting Room

71-102 Healthcare Long Term Care Room

71-103 Healthcare Office

1B. Lowest Price Models:

SIN 71-1 See Manufacturer's Schedules

SIN 71-99 See Manufacturer's Schedules

SIN 71-100 See Manufacturer's Schedules

SIN 711-101 See Manufacturer's Schedules

SIN 711-102 See Manufacturer's Schedules

SIN 711-103 See Manufacturer's Schedules

2. Maximum Order Size: \$500,000

3. Minimum Order Size: \$100

4. Geographic Coverage: 48 States , D.C.

5. Point of Production: Per Manufacturers' Schedules

6. Discount from Price List : Prices shown are U.S. Government Net- Fully Discounted

7. Quantity Discounts: Per Manufacturer's Schedules

8. Prompt Payment Terms: None . Terms are net 30 days.

9A. Gov't Credit Card: Visa and Mastercard Accepted. Written confirmation and authorized signatures are required. Activities may verbally provide card information, but products shall be confirmed in writing. Use of credit cards shall be at time of order placement. Credit cards will bill when product is shipped, see GSAR 552-232-80(c).

9B. Discount for Credit Card Use : None.

10. Foreign Items: Selected Products (NAFTA).

11A. Time of Delivery: 90 Days ARO or sooner. Orders which require delivery dates in excess of 30 days shall specify a "do not ship prior to..." instruction.

11B. Expedited Delivery: Contact Folco Inc. for availability.

11C. Overnight and Two Day Delivery: Certain models and/or parts may be available for overnight or 2-day shipment. Normal orders, which have not yet been loaded, may be modified for air shipment. This practice is not encouraged but is available subject to all transportation charges being borne and paid by the ordering agency.

11D. Urgent Requirements: Available as I-FSS-140-B, contact Folco Inc.

12. FOB Point: All orders FOB Destination: CONUS (FAR 52.247-34).

13A. Ordering Address: Folco Inc. 940 West Broad St, Athens, Ga 30601

13B. Ordering Procedures: Agencies may fax orders and receive acknowledgment by facsimile by including fax number and identifying a point of contact.

Please contact Folco Inc. for EDI and/or facsimile order/acknowledgment processing:  
Folco Inc.

855-543-1320

706-543-8231

[tfowler@folcoinc.com](mailto:tfowler@folcoinc.com)

Cancellation: Cancellation of orders prior to production shall be at no charge. After production, cost incurred may be applicable, up to 25% net product dollars.

14. Payment Address: Same as ordering address.

15. Warranty Provisions: Per Manufacturers Schedules.

16. Export Packaging Charges: Domestic Packaging Standard. Special packaging and palletization requests carry additional charges, quoted on a project-by-project basis. Please contact HON Government Customer Support for details.

17. Terms of Gov't Purchase Card: Refer to 9A and 9B.

18. Rental, Maintenance and Repair: Not applicable.

19. Terms of Installation: Installation below the MO will be provided at not to exceed 15% of the net product value of a given order based on access during normal business hours, availability of dock, elevator, and up to a \$250.00 minimum charge. Installation orders over the MOT (\$500) will be negotiated on a project by project basis.

20A. Repair Parts: Contact Folco Inc.

20B. Other Services:

Staging: When requested beyond the scope of normal installation will be provided on a project by project basis and will not exceed 6% of the net product value of a given order and subject to normal access (dock and elevator) and delivery schedules and up to a \$250.00 minimum charge. Staging orders over the MO (\$500.00) will be negotiated on a project by project basis.

Ancillary services will be provided on a project by project basis upon request at prices not to exceed 15% of directly associated new product net. (Hourly charges, if required by the customer, may be subject to minimum rates and/or hours using established contract rates or as below)

If the customer requests services under circumstances that demand hourly rates (e.g. Davis/Bacon), then up to the qualified local prevailing wage plus 15% will be used as a per man/hour charge. Local Skilled Labor rate is currently \$65.00/hr.

Site Preparation services will be provided on a project by project basis upon request at prices not to exceed 15% of directly associated new product net. (Hourly charges, if required

by the customer, may be subject to minimum rates and/or hours using established contract rates or as below)

Warehousing: Negotiated on a case by case basis.

Services for all projects above \$500 will be negotiated on a project-by project basis.

21. Service and Distribution Point: Athens, Ga.

22. Dealers: N/A

23. Preventative Maintenance: None required.

24A. Environmental Attributes: Per Manufacturers' Schedules.

24B. Not Applicable.

25. DUNS # : 094073913

26. SAM: Registered

<b><u>PRODUCT LINES</u></b>	<b><u>CONTRACT NUMBER</u></b>
<b>ALLSTEEL</b>	GS-28F-0001V
<b>HON COMPANY</b>	GS-27F-0015S
<b>BLOCKHOUSE</b>	GS-27F-2032B GS-28F-0030J
<b>KRUEGER INTERNATIONAL</b>	GS28F-0033P
<b>KNU LLC (LaZBoy Healthcare)</b>	GS28F-0008V